

Charity Task Briefing

Instructions

You will be making decisions about whether to donate money to a charity or take money for yourself.

There will be 3 different charities and many rounds. The amount of money available to donate or take will vary through the rounds. There are no right or wrong answers.

Each of the charities will be described next.



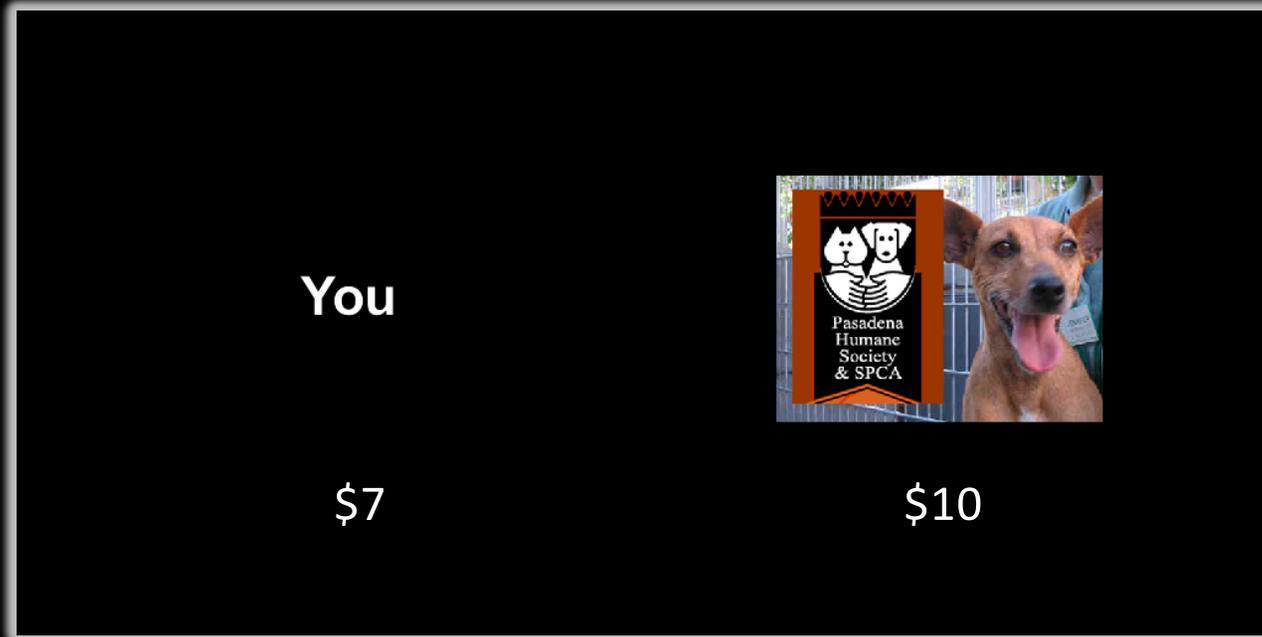
Canine Assistants, founded in 1991, trains and provides service dogs for children and adults with physical disabilities or other special needs.



Founded in 1903, the **Pasadena Humane Society and SPCA** is an independent organization dedicated to promoting the humane treatment and quality of life for all animals.



The Southeast Alaska Conservation Council (SEACC) has worked in the region since 1970. Our goal is to safeguard the integrity of Southeast Alaska's unsurpassed natural environment, while supporting the sustainable use of our region's natural resources.

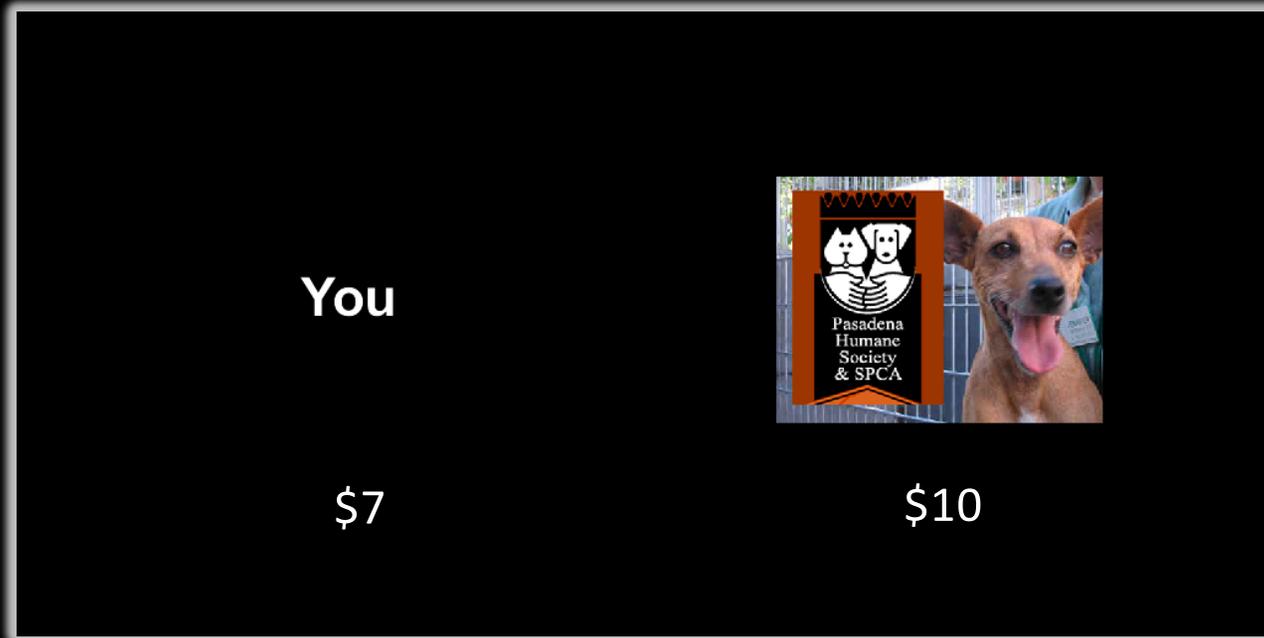


Press 1 to select
the left option



Press 0 to select
the right option

On each trial, you will see a picture representing a charity on one side of the screen and the word 'You' on the other side, each with a dollar amount underneath it.



Press 1 to select
the left option



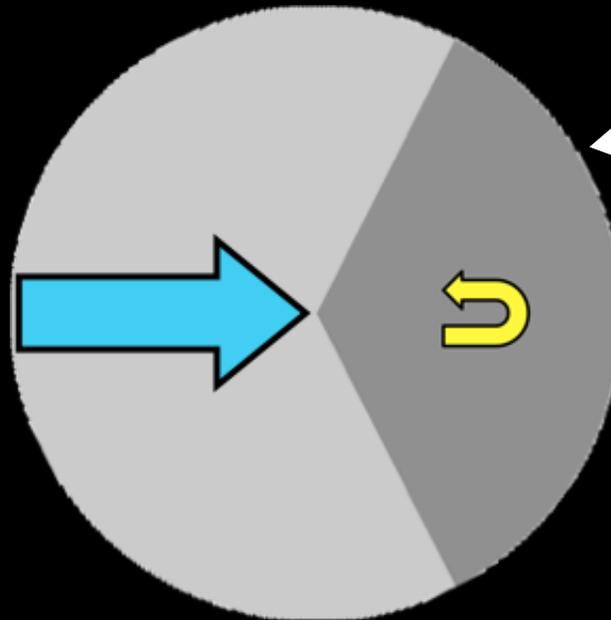
Press 0 to select
the right option

Based on the charity and the amounts of money,
you will decide whether you want to send money to
the charity OR take the amount under the word
'You' for yourself.

There is one complication.

The experimental program has two modes of operation: '**Normal**' and '**Reversal**'.

'NORMAL' MODE

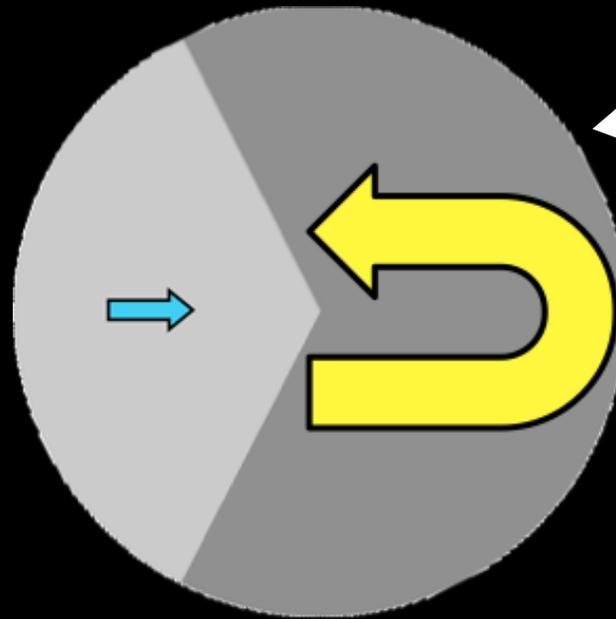


This picture represents 'Normal' mode

In '**Normal**' mode the choice you make to donate to the charity or take the money for yourself will usually (65% of the time) happen. But some of the time (35%), your choice will be reversed.

For example, if you choose the charity in '**Normal**' mode, the money will go to the charity 65% of the time, but 35% of the time it will go to you.

'REVERSAL' MODE



This picture
represents
'Reversal' mode

In '**Reversal**' mode the opposite is true; most (65%) of your choices will be reversed and only some (35%) will actually happen.

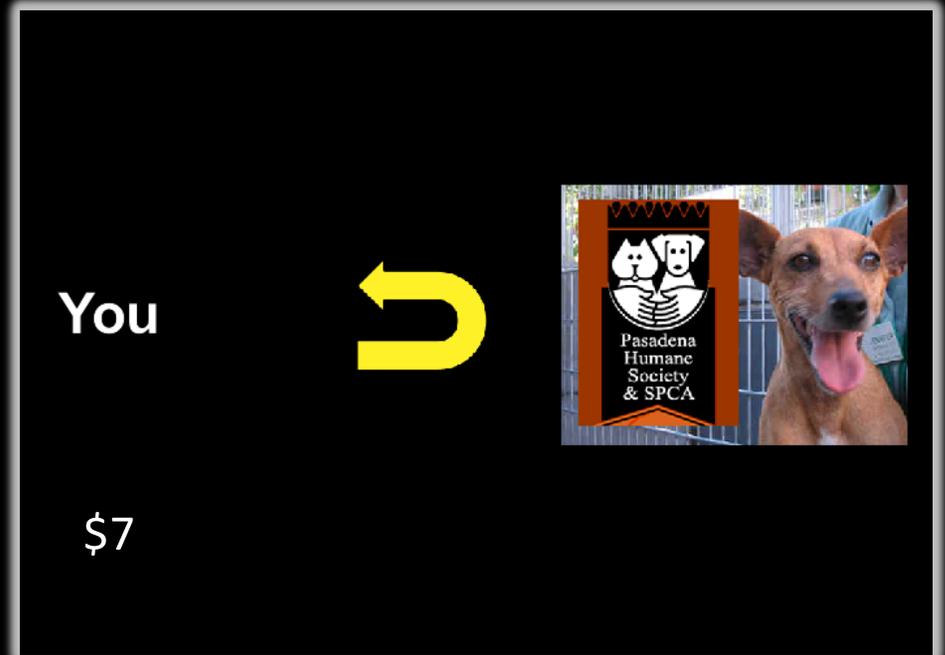
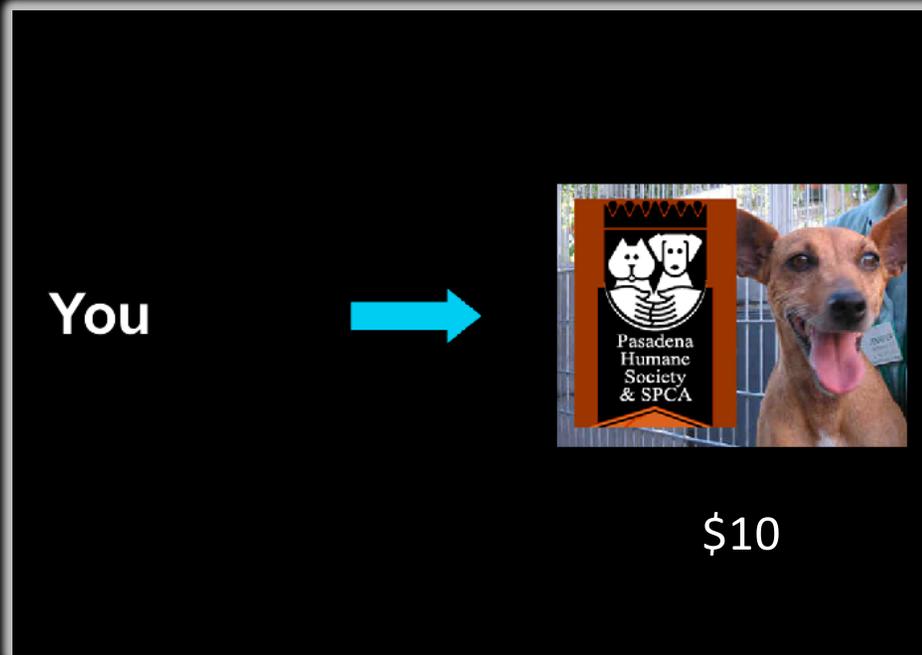
For example, if you choose 'You' in '**Reversal**' mode, 65% of the time the money will go to the charity, and only 35% of the time will go to you.

This means that if you want to donate \$10 to the charity when the program is in 'Normal' mode, you should choose the charity because it is most likely that your choice will happen.

But, if you want to donate \$10 to the charity when the program is in 'Reversal' mode, you should choose 'You', and *not* the charity, because it is more likely that your decision will be reversed.

IMPORTANT: The mode ('Normal' or 'Reversal') *will not* switch back and forth rapidly from trial to trial. The mode **will remain the same** for a number of trials, so that you have time to learn what it is, and then every so often it will switch.

After you make your choice, you will see the outcome.



A blue straight arrow means your choice happened.

A yellow curved arrow means your choice was reversed.

You can learn what mode the program is in by paying attention to how often your choice is reversed or not.

Your challenge is to figure out:

1) What mode the program is in, and

2) When the mode has switched,

so that you get the outcomes you want most of the time.

After you see the outcome, you will answer 2 questions...

You



\$10

Was this the outcome you wanted?



Thumbs Down for No

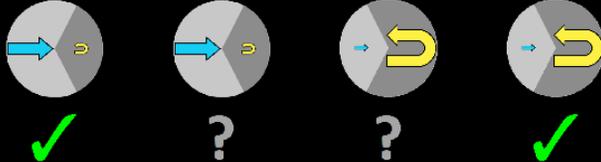
Thumbs Up for Yes



You → 

\$10

What do you think is the mode now?



Definitely
'Normal'



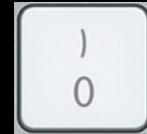
Maybe
'Normal'



Maybe
'Reversal'



Definitely
'Reversal'



Please convey your certainty about the mode using the full range of key choices.

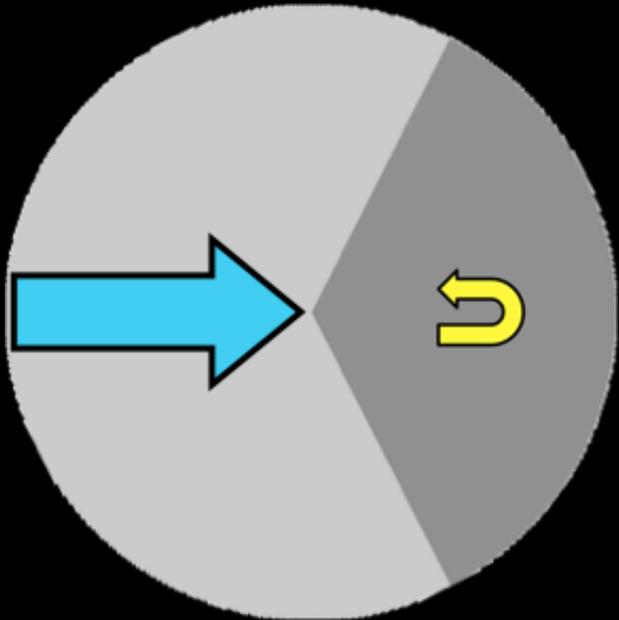
At the end of the experiment, we will randomly select one trial and based on the outcome of that trial, we will pay either you or the charity the actual amount of money that was on the screen.

Please remember:

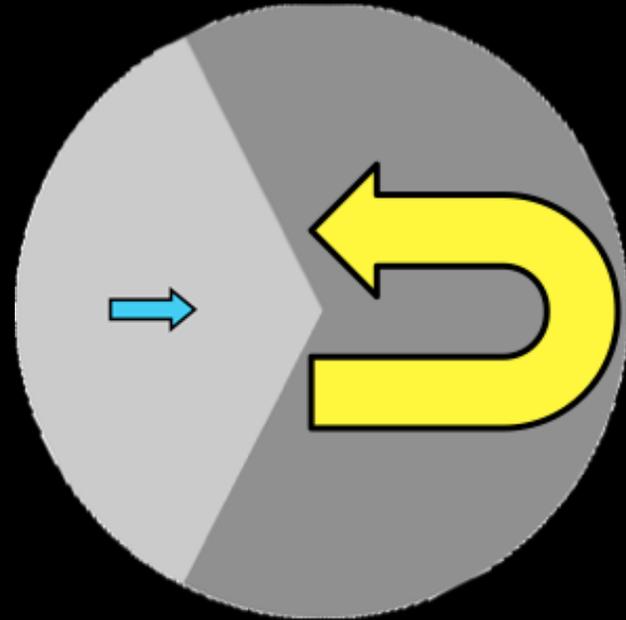
- The charities and your decisions are real.
- The program will be in '**Reversal**' mode half of the time.
- The program never switches modes rapidly, so you will have time to learn the mode.

Now you and the experimenter will complete
some practice trials together.

For the first 25 trials, you will know what mode the program is in ('Normal' or 'Reversal') because it will be displayed at the top of the screen.



You will see this picture at the top of the screen if the mode is 'Normal'.



You will see this picture at the top of the screen if the mode is 'Reversal'.

Please note: The mode displayed during this time is the *actual* mode of the program, so you don't need to guess when you are asked what you think the mode is.

After the first 25 trials, the mode of the program will **no longer** be displayed. At this time, the program will randomly reset the mode to either '**Normal**' or '**Reversal**', and you will have to start learning which mode you are in, and deciding when the mode has changed.

Charity Task Instructions Quiz
(correct answers indicated in **bold**)

1. If the mode is 'Normal' and you want to donate \$10 to the charity, what should your decision be? [**Donate**/Take]
2. If the mode is 'Reversal' and you want to take the money for yourself, what should your decision be? [**Donate**/Take]
3. If the mode is 'Reversal' and one of your decisions is not reversed, does that mean that the mode has definitely switched to 'Normal'? [Yes/**No**]
4. How can you learn which mode the program is in? [answers varied but were correct if they were akin to the following "**by tracking the program reversal history**"]

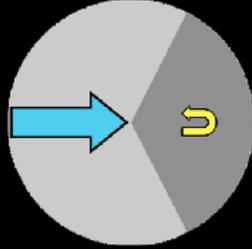
Mentalizer Task Briefing

Instructions

In this second task, you will be watching some other people make the same decisions that you just did. We want you to try to learn what mode they think the program is in ('Normal' or 'Reversal'). We will show you the actual mode the program is in, but remember that they don't have that information and are guessing – just like you did in the last task.

We would also like you to try to learn what type of person they are (for example which charities do they want to donate to and when do they want take the money for themselves). Remember – if they believe the program is in ‘Reversal’ mode, they will reverse their choices to get what they want.

On each trial, you will first answer 2 questions in random order:



Which outcome does Jane want?



This tells you what mode the program is in

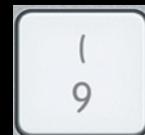
Definitely
'Jane'



Maybe
'Jane'



Maybe
'Charity'



Definitely
'Charity'



And:

What does Jane think is the mode now?

Definitely
'Normal'



Maybe
'Normal'



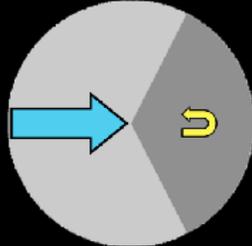
Maybe
'Reversal'



Definitely
'Reversal'



You will then guess whether you think they chose the charity or themselves.



Which will Jane choose?



Definitely
'Jane'



Maybe
'Jane'



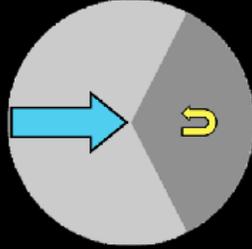
Maybe
'Charity'



Definitely
'Charity'



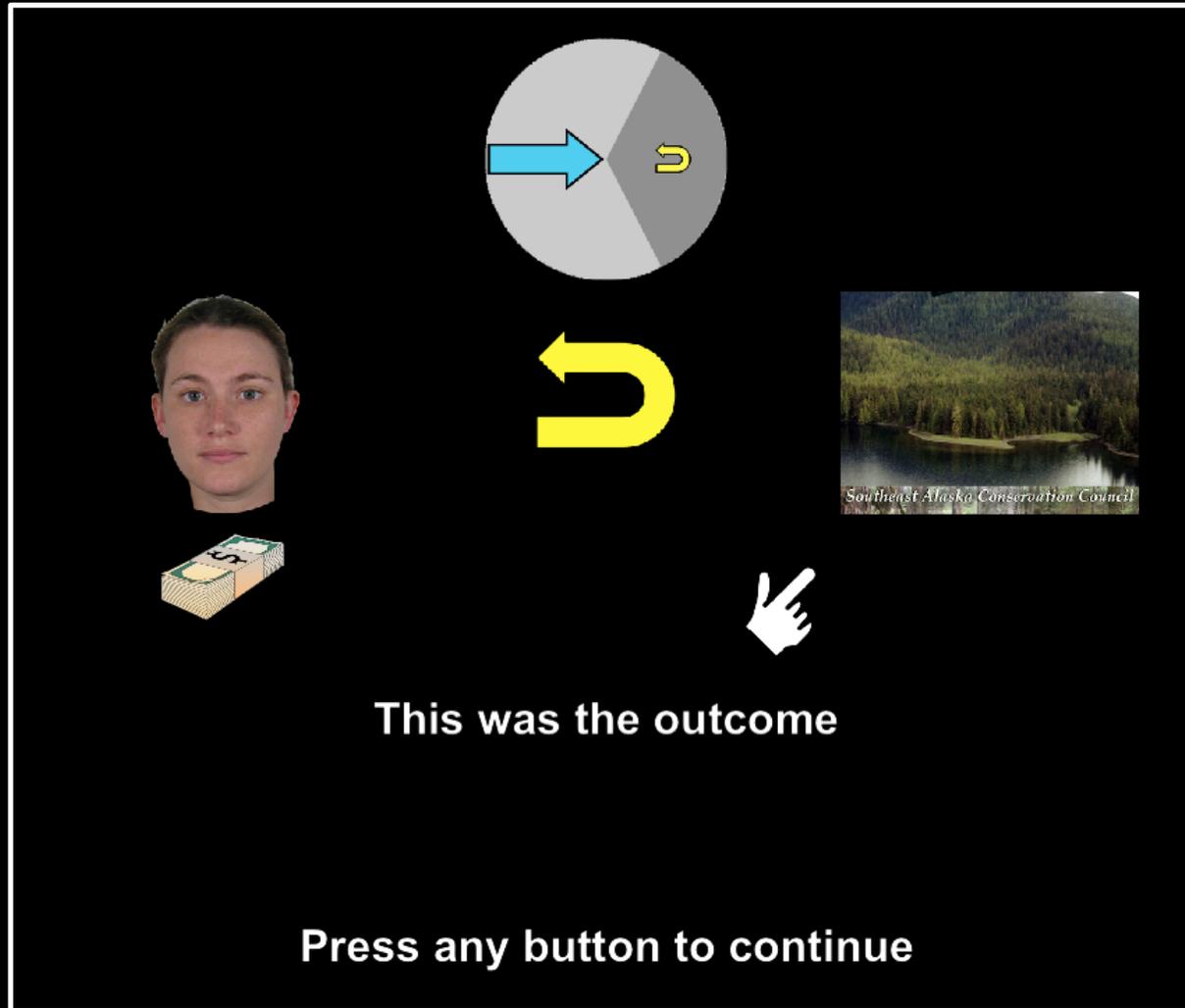
Next you will see what they actually chose.



Jane chose

Press any button to see the outcome

Next you will see whether their decision was reversed or not.

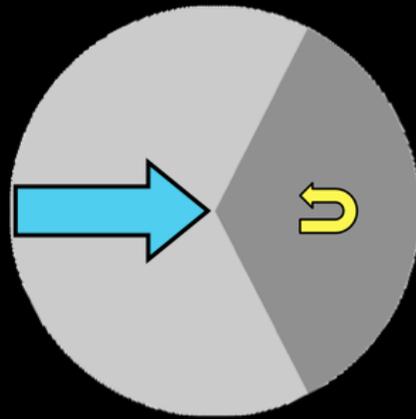


This was the outcome

Press any button to continue

In this example Jane's decision was reversed

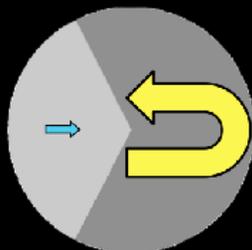
You will be notified when the mode has changed to either **“Normal”** or **“Reversal”**.



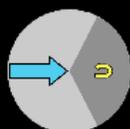
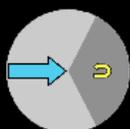
Switching to NORMAL mode
Press SPACEBAR to continue

Remember that they do not know that the mode has changed, only you do.

Go through the next trial with the experimenter to make sure that everything is clear and answer any questions you have.



What does Jane think is the mode now?



Definitely
'Normal'



Maybe
'Normal'

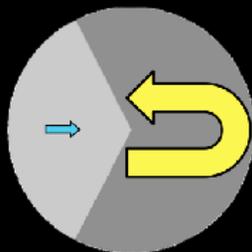


Maybe
'Reversal'



Definitely
'Reversal'





Which outcome does Jane want?



Definitely
'Jane'



Maybe
'Jane'

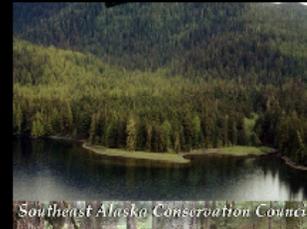
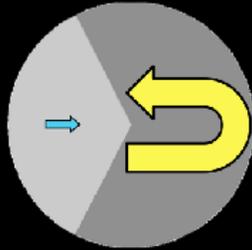


Maybe
'Charity'



Definitely
'Charity'





Which will Jane choose?



Definitely
'Jane'



Maybe
'Jane'

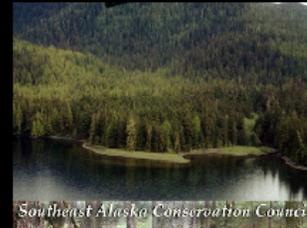
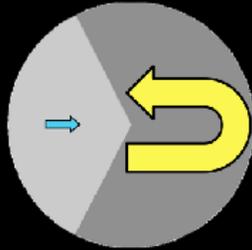


Maybe
'Charity'



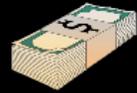
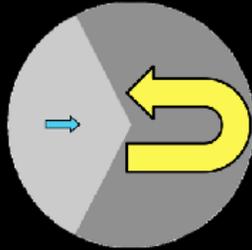
Definitely
'Charity'





Jane chose

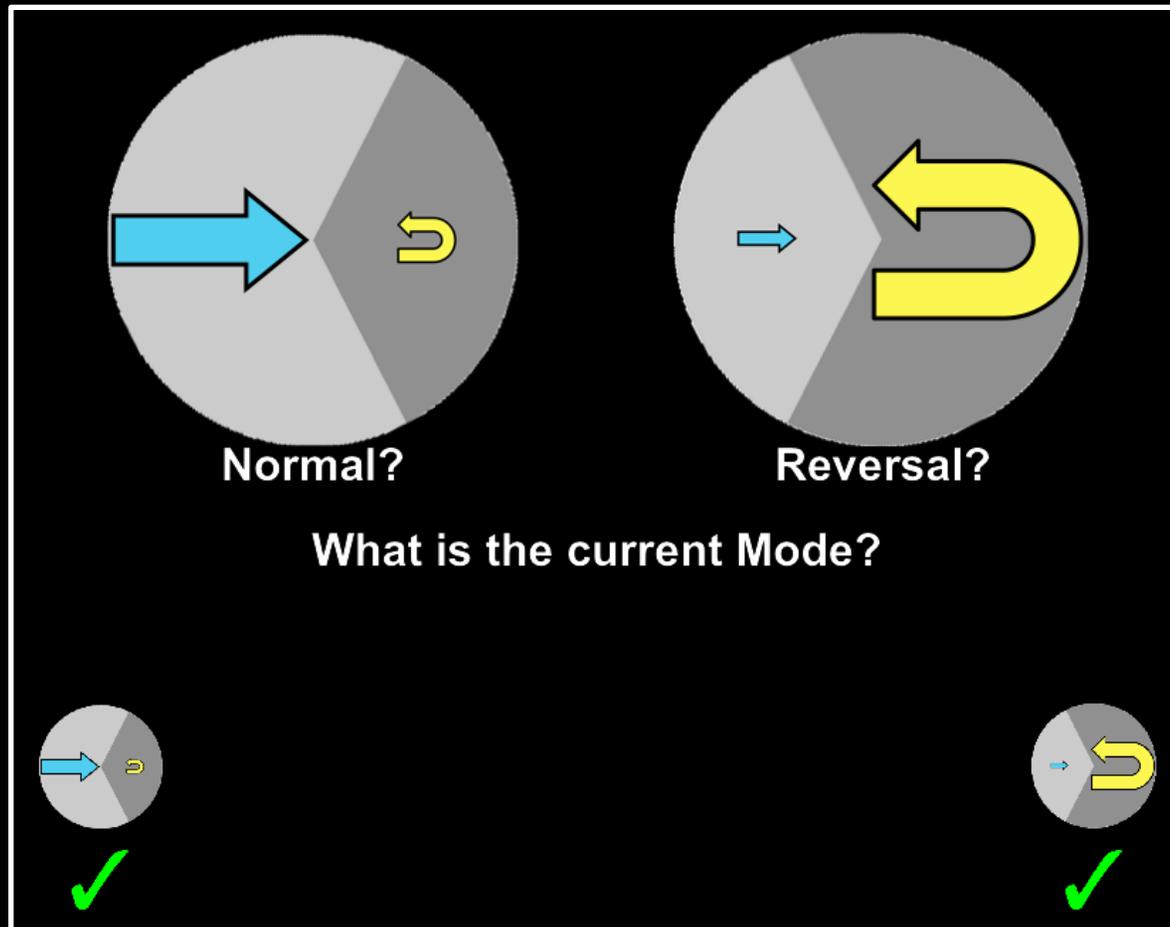
Press any button to see the outcome



This was the outcome

Press any button to continue

To make sure that you are keeping the actual mode ('Normal' or 'Reversal') in mind, every once and a while there will be a test trial like this one.



'Normal'



'Reversal'



When you see this test trial, indicate the current mode. For every test trial that you respond correctly on, you will get an extra \$0.50. In addition, at the end of the experiment, we will randomly select one regular trial and you will receive \$5 for each of the three questions that you answered correctly.

So it pays to be right!

REMEMBER:

The person you're watching does not know what the actual mode is, only you do. Your goal is to figure out what they think the mode is, as well as what their preferences are.

If you have any questions, please ask the experimenter now.